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Appendix 8

PLAN FOR LOCAL BUSINESS DEVELOPMENT



## **NEELKANTH LIME LIMITED**

**MANUFACTURERS OF QUICKLIME AND HYDRATED LIME**

P.O.BOX 71441 NDOLA.

PLOT NO. F/31096 CHILENGWA ROAD MASAITI AREA. ZAMBIA

Tel: +260 212 671 496

### **Local Business development**

Neelkanth Lime Limited supports a number of local and international companies through its various activities. This is both in the construction phase and in the operational phase. The company is creating various business opportunities to a number of stakeholders. In the construction phase a number of building material suppliers have been contracted to supply various construction materials to put up the plant, such as sand, crushed stones and others. Some of the companies that have benefited from the construction of the company include the following:

- 1 Fadless Enterprises Limited

There are also companies contracted to service some of our specialised machinery to ensure efficiency and good performance

- 2 Geebees Engineering Services Ltd

Neelkaanth Lime obtains much of its requisites from the local companies. These items include office furniture, electrical equipment, and workmen's tools etc. most of these items are sourced from local suppliers who include but not limited to the following companies:

- 1 Atlas Copco
- 2 Radian stores limited
- 3 North Safety Products (Z) Ltd
- 4 Lafarge Cement
- 5 Zambezi Portland Cement
- 6 Mt. Meru Petroleum Zambia Ltd
- 7 MMI Steel Mills Ltd
- 8 InfoTech

Some of the works and operations at Neelkanth are contracted to other companies. Drilling and blasting for instance is being conducted by a contractor. A number of other services are done by local contractors. In line with government policy these companies are mainly Zambian enterprises. Below is the list of the companies that are offering services to the company at the moment:

- 1 Rockmore Drilling Ltd
- 2 Mahogany Mining Ltd
- 3 Joe's Earthworks and Mining Ltd
- 4 Metropolitan Security Limited
- 5 Able Steel

I wish to further state that as the Company gets more established it will be involving contractors in more activities in order to be more focused and efficient in its operations. As a Company, we believe that efficiency can be improved through specialisation which can come from Contractors.